

NEXUS AG: STRONG SALES AND OPERATING RESULT INCREASE IN THE THIRD QUARTER 2016

Donaueschingen, 8 November 2016: NEXUS AG, specialized in hospital software, was able to increase sales by 10.5 % and its earnings before interest and taxes (EBIT) by 19.4 % in the first nine months of 2016. As a result, the successful positive development of sales and result of NEXUS Group of recent years could be continued.

In the first nine months 2016, sales improved by 10.5 % from KEUR 69,949 (9M-2015) to KEUR 77,308. Sales increased by 10.5 % and reached KEUR 70,905 (9M-2015: KEUR 64,189) in the Healthcare Software Division. The Healthcare Service Division recorded sales of KEUR 6,403 in the first nine months of 2016 following KEUR 5,760 (9M-2015) and consequently an increase of 11.2 %. The international share of total business volume was 49.1 % in the first nine months of 2016 (9M-2015: 51.1 %) and amounted to KEUR 37,928 following KEUR 35,710 (9M-2015) in the previous year.

The earnings before interest and taxes (EBIT) in the amount of KEUR 7,571 improved compared to the same period last year by 19.4 % (9M-2015: KEUR 6,341). EBITA increased by 10.8 % from KEUR 8,674 (9M-2015) to KEUR 9,608. EBITDA increased by 9.1 % to KEUR 14,596 (9M-2015: KEUR 13,382) during the reporting period.

The cash flow also developed positively in the first nine months of 2016. The cash flow from current business transactions reached KEUR 15,356 and consequently surpassed the nine-month value of the previous year of KEUR 13,823 (+11.1 %).

NEXUS AG has net liquidity of KEUR 20,235 and equity capital of KEUR 93,500. As a result, NEXUS AG has a sustainable and healthy balance sheet as well as sufficient capital for further financing of its European growth strategy.

ABOUT NEXUS AG

NEXUS AG is a software vendor specialized in eHealth solutions. NEXUS software helps hospitals, psychiatric and rehabilitation clinics to increase efficiency and safety in treating patients. A total of almost 900 staff members at NEXUS develop solutions for approx. 196,300 users in 19 countries.