Nexus AG: Very Strong Sales and Earnings Increase in 2020

Donaueschingen, 9 March 2020: NEXUS AG, one of the leading European suppliers of software solutions in the healthcare sector, was able to increase its sales by 10.4% and earnings before taxes (EBT) by 16.2% in the fiscal year 2020. As a result, the continually positive development of sales and earnings of the last years could be continued.

In 2020, sales improved from KEUR 147,648 to KEUR 162,944 (+10.4%). The "Healthcare Software" division increased its sales from KEUR 139,597 to TEUR 154,532 (+10.7%), and the "Healthcare Service" division developed stronger than in the previous years with an increase from KEUR 8,051 in 2019 to KEUR 8,412 in 2020. The international share of total business volume was 45.6% (previous year: 46.7%) and amounted to KEUR 74,333 compared to KEUR 68,901 in the previous year.

Consolidated net income rose very sharply by 24.5% to KEUR 15,091 (previous year: KEUR 17,444), and consolidated earnings before interest and taxes (EBIT) rose by 14.2% to KEUR 19,915 thousand (previous year: KEUR 17,444. EBITA increased by 12.0% from TKEUR 21,676 (2019) to KEUR 24,284, and EBITDA increased by 7.9% to KEUR 36,640 (previous year: KEUR 33,947).

2009 to 2020 __ EBT in million EUR



2009 to 2020 Group Sales in million FUR



Operating cash flow, which was KEUR 30,947 in 2020 compared to KEUR 24,618 in the previous year (+25.7%), also showed a very strong increase. At the end of 2020, the company had cash resources at its disposal in the amount of KEUR 28,177 (previous year: KEUR 35,204). Nexus AG had equity capital amounting to KEUR 123,583 as of 31 December 2019 (previous year: KEUR 115,135). Consequently, the equity capital rate is 55.4% (previous year: 55.3%). This demonstrates that Nexus AG has a sustainable and healthy balance sheet as well as sufficient capital for further financing of its European growth strategy.

At the annual general meeting on 27 April 2021, the Supervisory Board and the Executive Board will propose to pay a dividend of EUR 0.19 per share.

The detailed Annual Report 2020 can be found on our homepage at: https://en-en.nexus-ag.de/company/investor-relations – Financial Reports

About Nexus AG

Nexus AG develops and sells software solutions for the international healthcare market. With our core Hospital information system (NEXUS / HIS) and integrated diagnostic modules (NEXUS / DIS), we have a unique product range, which can cover almost all functional requirements of hospitals, psychiatric institutions, rehabilitation facilities and diagnostic centers within our own product families.

The focus of product development is on easy-to-use process support that increases efficiency and safety in patient treatment. NEXUS employs approx. 1,500 people, is present in seven European countries with its own sites and serves customers in an additional 23 countries via certified dealers. Thanks to continuously growing demand for NEXUS products, we have been able to build up a large customer base in recent years and regularly show increases in sales and results.

